



Ongoing Community Discussions:

What you need to know about the

Housing Charlotte Framework

February 28, 2019

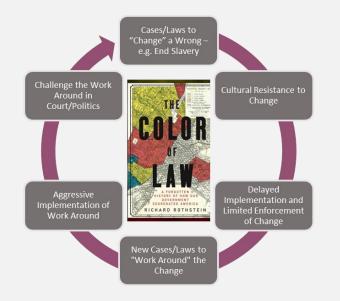
Color of Law Pete Kelly



Agenda

- 7:00 7:05 Intro Gwen Garnett / Prayer Nathan Arledge
- 7:05 7:30 What you need to know about the Housing Charlotte Framework
- 7:30 8:05 Panel discussion
 - » Facilitator Glenn Burkins Editor/Publisher Qcitymetro
 - » Pam Wideman Director of Housing & Neighborhood Services
 - » Tariq Bokhari City Council Member District 6
 - » Dena Diorio Mecklenburg County Manager
- 8:05 8:15 Listening to the Community
 - » J'Tanya Adams 5 Points
 - » Ricky Hall Westside Community Land Trust
- 8:15 8:30 Audience Q&A
- Close Gwen Garnett

Remembering that we didn't get Segregated Neighborhoods by Accident



Racism is an institutional and systemic construct combining racial prejudice and legal, governmental, economic, and social power as a tactic to advance White advantage – not individual acts of racial hatred. The methods of implementation are continuously evolving to circumvent the most recent limitations imposed.

If Government helped create the problem then they have an obligation to explicitly target policies to remedy the Segregation.



What is the Housing Charlotte Framework?

- The Housing Charlotte Framework was passed by the Charlotte City Council in August 2018.
 - The framework was stated to be:
 - Longer Term Roadmap of how the City would tackle Affordable Housing
 - Blueprint for guiding the spending of the
 \$50 mm Affordable Housing Bond
 - The framework includes several key items
 - Acknowledgment of the key factors driving the Affordable Housing Crisis
 - Key Principles driving the Councils approach
 - Identification of New Sources of Community Funding
 - Specific Objectives / Strategies / Objectives

Why does it matter?

- The City Council and Mayor promoted the approval of the \$50 mm Bond package based upon their intent to leverage the framework
- Identifies commitments that can/should be monitored by the public to hold City Council/Mayor accountable for making progress on the Affordable Housing Crisis. For Example:
 - Commits to developing a Community Wide Inclusive Process
 - Elected Public Officials City Council & County Commissioners
 - Concerned Residents and Affordable Housing Advocates
 - Private Corporate and Philanthropic

What is still needed from the Framework?

- Discussion/Reporting of all of the activities and funding that the City is spending on Affordable Housing. Housing Trust Fund dollars are less than 50% of City spending on Affordable Housing
- Actionable Plans that can be monitored for execution
- Success Metrics and Targets
- Details about how/when implementation of the ongoing Community Engagement commitment
- Commitment to Community Reporting

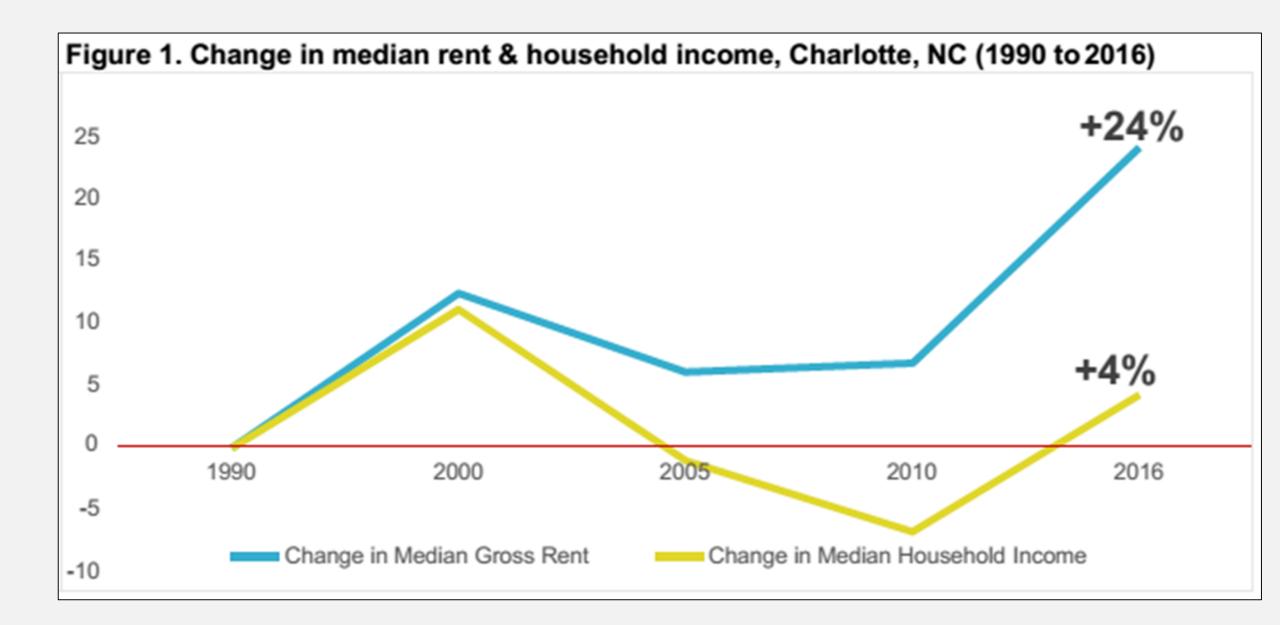
Housing Charlotte Framework Identified Trends Shaping the Need



1. Increases in housing costs have outpaced increases in household income, leaving many households paying too much for their current home. Rent + 24% / Income + 4%



- 2. While Charlotte has made significant investments in affordable housing production, it still does not have enough affordable rental options to meet its current & future needs.
- 3. Charlotte's strong residential market limits access to homeownership, especially for lower income households.
- 4. Most of Charlotte's existing affordable rental options, particularly options priced for households earning 60 to 80 percent of area median income, are large-scale naturally occurring affordable housing (NOAH), meaning the unit is not subsidized or income-restricted.
- 5. The City of Charlotte lacks affordable rental and homeownership options throughout the city. As a result, some households aren't able to access stronger pathways to opportunity, like attending higher-quality schools or living in lower poverty areas.
- 6. Charlotte-Mecklenburg could add 500,000 persons by 2030



Housing Charlotte Framework What DOES IT SAY?



"While the City of Charlotte has a role in the implementation of the recommendations outlined in this framework, overall success will depend on how well the entire community collaborates to address the complex social and economic needs of people needing affordable and workforce housing. To ensure community collaboration, the City will implement a process improvement to inform and seek community input on bond-funded housing support requests, specifically including those who advocate for or are personally impacted by displacement and homelessness. Additionally, LISC – the City's affordable housing intermediary – will establish a local advisory council to ensure comparable community participation."

"This framework will be used to establish <u>a collaborative effort</u> between the <u>City</u>, <u>Local Initiative Support Corporation</u> (<u>LISC</u>), the <u>Foundation for the Carolinas</u>, the <u>Leading On Opportunity Council</u>, <u>and other community partners</u> for the allocation of resources for a <u>successful community collaboration</u> to expand and preserve workforce housing and to help families and individuals achieve self-sufficiency."

KEY APPROACHS IDENTIFIED

Core Considerations

- Increase the capacity to serve Low-Income households with a focus on <60% AMI
- Serving Residents Vulnerable to housing displacement
- Using housing to build and expand access to opportunity

Three Pillars

- Expand the supply of rental and owner occupied housing
- Preserve the affordability and quality of existing housing
- Support family self-sufficiency

* No title framework described continues more or described county of continues have both attacking "While the City of Charlotte has a role in the implementation of the recommendations outlined in this framework, overall success will depend on how well the entire community collaborates to address the complex social and economic needs of people needing affordable and workforce housing. To ensure community collaboration, the City will implement a process improvement to inform and seek community input on bond-funded housing support requests, specifically including those who advocate for or are personally impacted by displacement and homelessness. Additionally, LISC – the City's affordable housing intermediary – will establish a local advisory council to ensure comparable community participation."

"This framework will be used to establish a collaborative effort between the City, Local Initiative Support Corporation (LISC), the Foundation for the Carolinas, the Leading On Opportunity Council, and other community partners for the allocation of resources for a successful community collaboration to expand and preserve workforce housing and to help families and individuals achieve self-sufficiency."

- Core Considerations
 - Increase the capacity to serve Low-Income households with a focus on <60% AMI

Serving Residents Vulnerable to housing displacement

Using housing to build and expand access to opportunity

- Three Pillars
 - Expand the supply of rental and owner occupied housing

Preserve the affordability and quality of existing housing

Support family self-sufficiency



Framework Identified New Funding Sources

- Charlotte Funding Sources
 - Housing Trust Fund Allocations (HTF) (\$50 MM Bond Approved 2018)
 - Other City Funding Sources
- Federal Low Income Housing Tax Credits (LIHTC)
- New Sources Identified from the Community (Philanthropic & Private)
 - Equity Fund work with City HTF to fund additional projects
 - Preservation Fund Preserving Naturally Occurring Affordable Housing(NOAH)
 - Acquisition Fund Rapid Acquisition of Land/Properties
- Tax Relief for Affordable Housing Developments
 - CITY
 - COUNTY
- Federal Community Development Block Grants (CDBG)
 - More Aggressive Utilization of CDBG Funds for "Revitalization Areas" (Section 108)

Legend: Existing New









	Obje	ctives
1	1) Expand the supply of Affordable Housing with focus	1(a) Expand the supply of high-quality rental and Owner occupied housing
—	on <60% AMI	1(b)Expand Homeownership Opportunities
2	2) Preserve the affordability	of existing Rental Properties
3	3) Support Se	elf Sufficiency





_	Obje	ctives	Strategies		
		1(a) Expand the supply of	Increase Rental Production		
	1) Expand the supply of	high-quality rental and Owner	Support Mixed-Income Development		
1	Affordable Housing with focus	occupied housing	Leverage Land		
-	on <60% AMI	1(b)Expand Homeownership	Prioritize Downpayment Assistance		
	OII NOO76 AIVII	Opportunities	Expand Existing Employer-Assisted Homebuyers Programs		
		Opportunities	Support Creation of a Community Land Trust		
			Prioritize Preservation of Large-Scale Naturally Occurring Affordable Housing (NOAH)		
2	Preserve the affordability of	of existing Rental Properties	Preserve Expiring Subsidized Properties		
			Support Extended use of Rental Subsidies & Vouchers		
			Strengthen property owners' ability to develop accessory dwelling units (ADUs)		
	Support Self	f Sufficiency	Offer Tax Relief to Long-Time Property Owners		
)	Support Sch	. Janicioney	Streamline Programming for Homeowners living in single-family homes		
			Support Various other self-sufficiency Programs & Services		

Strategies

		1a.1	Increase Rental Production	
	1 a	1a.2	Support Mixed-Income Development	
1		1a.3	Leverage Land	
		1b.1	Prioritize Downpayment Assistance	
	1b	1b.2	Expand Existing Employer-Assisted Homebuyers Programs	Sharon Oaks
		1b.3	Support Creation of a Community Land Trust	
		2.1	Prioritize Preservation of Large-Scale Naturally Occurring Affordable Housing (NOAH)	
	2	2.2	Preserve Expiring Subsidized Properties	ı'
		2.3	Support Extended use of Rental Subsidies & Vouchers	
		3.1	Strengthen property owners' ability to develop accessory dwelling units (ADUs)	
	3	3.2	Offer Tax Relief to Long-Time Property Owners	
)	3.3	Streamline Programming for Homeowners living in single-family homes	
		3.4	Support Various other self-sufficiency Programs & Services	



Why is this significant?

- City Council recently approved their <u>first NOAH project</u> funded by Housing Trust Funds
- Reminder: What is a NOAH (Naturally Occurring Affordable Housing)
 - Older apartment buildings that can either be converted to Market Rate Apartments or remain Affordable with Community Investment
 - Redevelopment of a NOAH enables the <u>current residents to remain</u> and all <u>future</u> residents will comply with the Affordability Commitments
- City Council is fulfilling promise to increase focus on NOAH redevelopment





		г					
			Strategies	Activities			
		12.1	Increase Rental Production	Support Development of LIHTC (9% & 4%)			
		1a.1	increase Kentai Production	Non-Monetary Tools to incentivize development			
				Leverage Section 108 Funding			
				Establish Neighborhood Revitalization Strategy Areas (NRSA) to leverage Federal Grants			
	1	10.2	Support Mixed Income Development	Leverage Opportunity Zones			
	а	1a.2	Support Mixed-Income Development	Review & Update City Policies			
				Encourage Mixed-Income Housing through Rezoning process			
				Collaborate with the County to expedite Developments through approval proceesses			
1		1a.3	Lavarage Land	Use Public Land			
		10.5	Leverage Land	Establish an Acquisition Fund			
		1b.1	Drioritiza Downnoymont Assistance	Leverage opportunities to develop infill sites to support home ownership			
		10.1	1b.1 Prioritize Downpayment Assistance	Prioritize Downpayment Assistance	Explore with Partners Guarantees on First Mortgage Loans to better leverage private mortgage financing		
	1	1b.2	Expand Existing Employer-Assisted	Continue to support Municipal Employees participation in HouseCharlotte downpayment assistance program			
	l _a		Homebuyers Programs	Partner with Anchor institutions & other large scale employers to develop/expand employer assisted housing programs			
	D			Conduct Outreach to residents & Stackholders to gauge interest			
		1b.3	Support Creation of a Community Land Trust	Identify Land suitable for donation/acquisition by land trust			
							Link to other Community Investment Plans

	ION I		Activities
		1a.1	Support Development of LIHTC (9% & 4%)
		18.1	Non-Monetary Tools to incentivize development
			Leverage Section 108 Funding
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		ld.Z	Review & Update City Policies
			Encourage Mixed-Income Housing through Rezoning process
			Collaborate with the County to expedite Developments through approval proceesses
1		1a.3	Use Public Land
			Establish an Acquisition Fund
		1b.1	Leverage opportunities to develop infill sites to support home ownership
			Explore with Partners Guarantees on First Mortgage Loans to better leverage private mortgage financing
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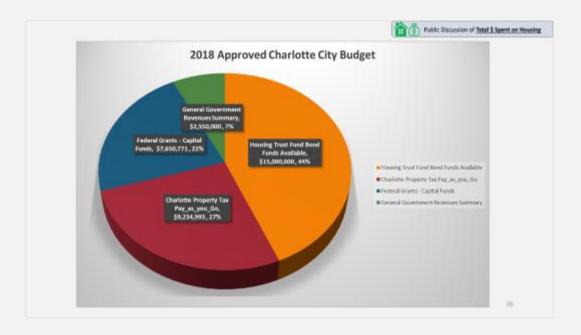
		Strategies	Activities
		Prioritize Preservation of Large-Scale	Actively Solicit Development Proposals
	2.1	Naturally Occurring Affordable Housing	Establish a Preservation Fund to Subsidize NOAH Activity
		(NOAH)	Establish a Tax Relief Program for NOAH
	2.2	Preserve Expiring Subsidized Properties	Prioritize Recapitalization of Expiring Subsidies w/ Local Funding
2	2.2	Preserve Expiring Substitized Properties	Create a First Rite of Refusal for Future Properties that receive Public Subsidy
		Support Extended use of Rental Subsidies & Vouchers	Require Publicly funded developments to set aside at least 20% for 30% AMI
	2.3		Require Publicly funded developments to accept Vouchers for an additional 10% of units
	2.5		Align local resources with policies to support Voucher use
			Coordinate with CHA and other Local Voucher Providers to increase utilization of Vouchers for 30% AMI
	3.1	Strengthen property owners' ability to	Develop standards, policies to support ADUs
	3.1	develop accessory dwelling units (ADUs)	Eductate Community of Benefits of ADUs
	3.2	Offer Tax Relief to Long-Time Property	Increase Participation in existing Tax Relief Programs
	3.2	Owners	Develop a local tax relief program to prevent displacement of long-time homeowners
3		Change line Decreases in a few House courses	Formalize Targeted Rehabilitation Pilot into ongoing program
	3.3	Streamline Programming for Homeowners living in single-family homes	Expand Home Repair programs to include energy efficiency
		iting in onighe failing florings	Better coordinate with other Home Repair service Providers
	3.4	Support Various other self-sufficiency Programs & Services	Continue to support workforce development programs & services enabling economic mobility & Self Sufficiency

NON HTF FUNDING		Activities	
		Actively Solicit Development Proposals	
	2.1	Establish a Preservation Fund to Subsidize NOAH Activity	
		Establish a Tax Relief Program for NOAH	
	2.2	Prioritize Recapitalization of Expiring Subsidies w/ Local Funding	
2	2.2	Create a First Rite of Refusal for Future Properties that receive Public Subsidy	
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	3.3	Expand Home Repair programs to include energy efficiency	
		Better coordinate with other Home Repair service Providers	
	3.4	Continue to support workforce development programs & services enabling economic mobility & Self Sufficiency	

What is still Needed?



What about the other City Spending on Housing? The City Spends Much More Money on Housing Related Programs than just the Housing Trust Fund \$'s



The additional spending highlights the broader approach necessary to make progress on the Affordable Housing Crisis.

Examples of Other Housing Related Funded Programs:

• Housing Rehabilitation Programs

• HouseCharlotte Program

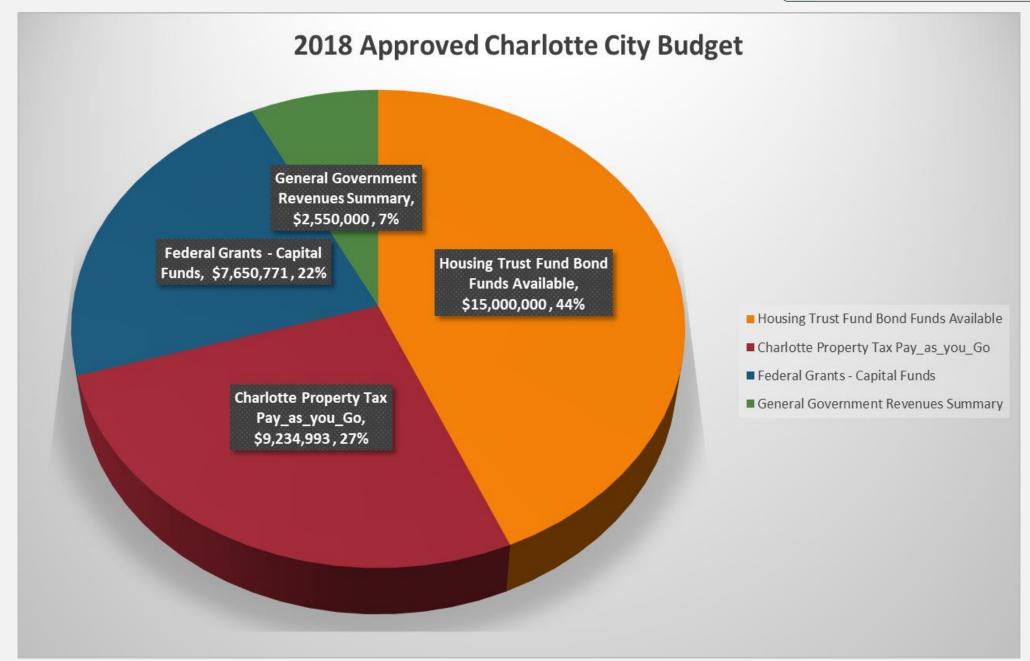
• Community Link

• Crisis Assistance

• Housing Partnership

• Charlotte Family Housing

• A Way Home Voucher Program



The additional spending highlights the broader approach necessary to make progress on the Affordable Housing Crisis.

Examples of Other Housing Related Funded Programs:

- Housing Rehabilitation Programs
- HouseCharlotte Program
- Community Link
- Crisis Assistance
- Housing Partnership
- Charlotte Family Housing
- A Way Home Voucher Program



Aggressive Action needed to respond to the Rapidly Developing Forced Displacement occurring particularly on the West Side.

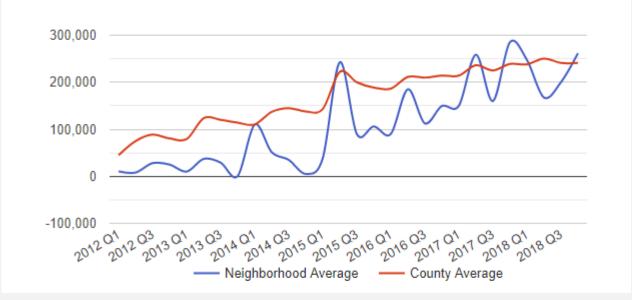
Example of Forced Displacement -Seversville

Revaluation Neighborhood ID

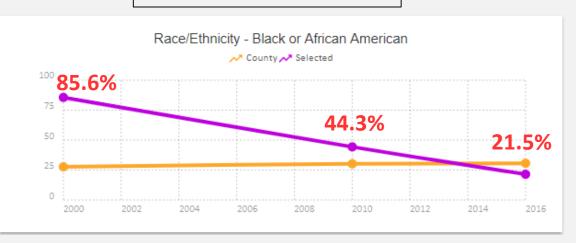
Qualified Sales by Neighborhood: G905

Total Sales: 139

Median Sale Price	\$315,000		
Minimum Sale Price	\$25,000	Maximum Sale Price	\$732,500



Quality of Life NPA - 51





Strategies to Mitigate "Gentrification" driven Resident Displacement

Develop <u>specific measurable actions</u> that can be taken to <u>mitigate the impact</u> on affected Residents

- 1. Purchasing homes in at-risk Neighborhoods (both Current Residents & Rental Homes)
- 2. Aggressively assist the current long-term residents to remain in their home
- 3. Set up special funding Pool for assisting residents that do suffer displacement
- 4. Neighborhood Rezoning Ideas to minimize speed of transition
- 5. Aggressively pursue any NOAH developments near the neighborhood
- **6. Leverage** both public/private resources to **prepare** the renting residents **for the Neighborhood Changes** (e.g. Assisting in reviewing credit and legal background seeking remedies where possible (i.e Expungement and Credit Enhancement))
- 7. Strongly support the Neighborhood Citizen Group



Challenges of Combating Increasing Shortage of Affordable Housing

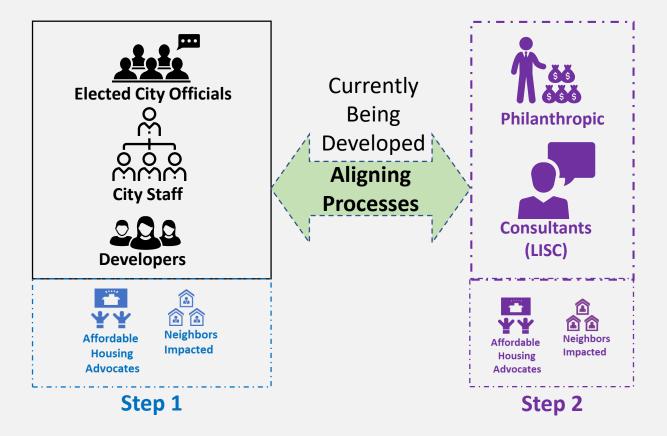
Measurement	Explanation	Trend
# People Needing Affordable Housing (<80% AMI)	Rent Growing Faster Than Income (Paying > 35% Income)	↑
# Affordable Housing Units Available	Public & Private (Includes NOAH)	→
# New Affordable Housing Units Approved	New Public / Private Funded Units Approved	↑
# NOAH Apts. Lost	Converted/Rebuilt as Market Rate Apts.	↑
# Vouchers Available / Utilized	Fewer Landlords Accepting Vouchers	→
# Homes Affordable < 80% AMI	Home Prices growing faster than income	→
# Homeowners < 80% AMI	Homeowners forced to sell due to rising Property Taxes	→



Commitment to Broaden Community Dialogue

Step 1

"To ensure community collaboration, the City will implement a process improvement to <u>inform and seek community input</u> <u>on bond-funded housing support requests</u>, specifically including those who advocate for or are personally impacted by displacement and homelessness. Additionally, LISC – the City's affordable housing intermediary – <u>will establish a local</u> <u>advisory council to ensure comparable community participation.</u>"



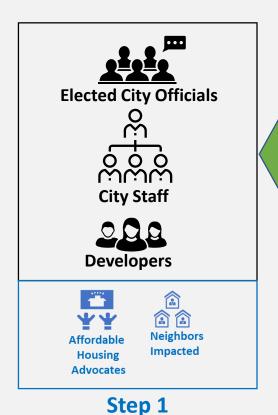
Step 2

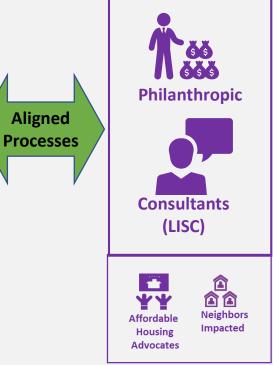


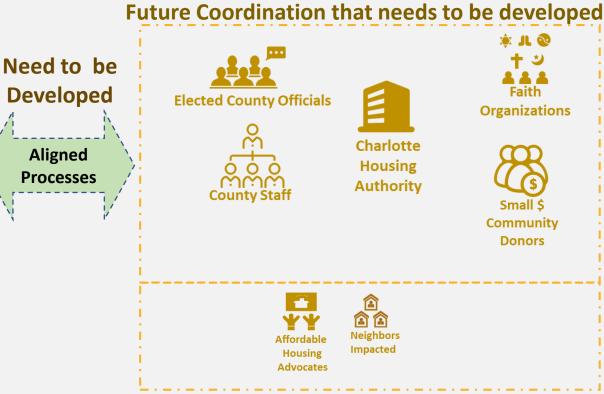
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Step 3







Step 3



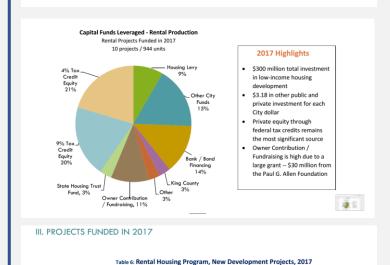
Community Annual Progress Reporting

SEATTLE

Seattle Office of Housing

Annual Investments Report - 2017

March 2018



individuals up to 30%, 50% and 60% AMI, with ove 100 2- and 3-bedroom apartments. Includes retail

space, community room, outdoor gathering space,

and bilingual affordable childcare. Site at the

Roosevelt light rail station area purchased from

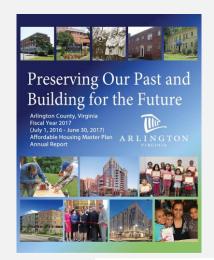
\$15 M

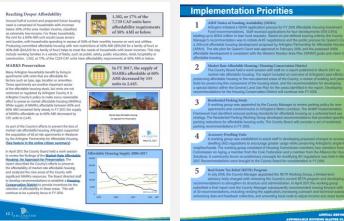
Bellwether Housing and

Mercy Housing Northwest

Sound Transit site. Roosevelt

Arlington





Raleigh



Activity	HOME	CDBG	ESG	Local	Total
Affordable Housing					
Housing Rehabilitation	5500,000	\$634,143			\$1,134,143
Homebuyer assistance (second mortgages)	\$100,000	\$150,000		\$500,000	\$750,000
Rental Development Loans	\$1,217,691			\$8,933,348	\$10,151,039
CHDO	\$162,772				\$162,772
Homeless to Housing Continuum					
Homelessness Prevention			\$184,647		\$184,647
HMIS Support			\$72,000		\$72,000
Public Services					
South Wilmington Street Center		\$100,000			\$100,000
Community Enhancement Grants		\$175,000			\$175,000

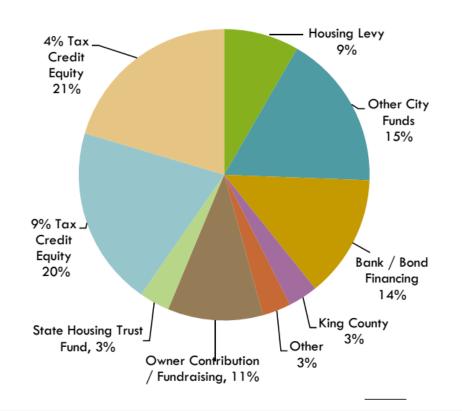
Report to the Community on Housing and Community Development					
Homebuilders Training Program		\$76,000			\$76,000
Homebuyer Counseling		\$75,000			\$75,000
Site Improvements		5283,260			\$283,260
Design Planning Contracts		\$25,000			\$25,000
Approisal/Environmental		50			50
		52,123,310			\$2,123,310
		\$50,000			\$50,000
Demolition					
		550,000			550,000
Administration					
Staff	\$146,534	5748,813			5895,347
Debt Service	\$20,000			\$500,000	\$521,000
Miscellaneous		5201,850			\$201,850
Totals	52,146,997	54,692,376	5256,647	59,933,348	516,529,368



SEATTLE

Capital Funds Leveraged - Rental Production

Rental Projects Funded in 2017 10 projects / 944 units

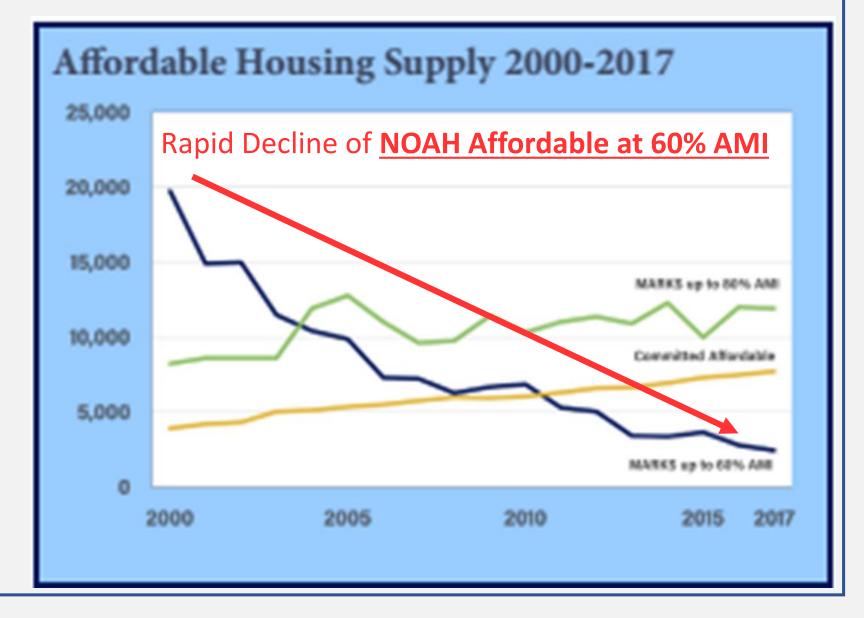


2017 Highlights

- \$300 million total investment in low-income housing development
- \$3.18 in other public and private investment for each City dollar
- Private equity through federal tax credits remains the most significant source
- Owner Contribution /
 Fundraising is high due to a
 large grant -- \$30 million from
 the Paul G. Allen Foundation

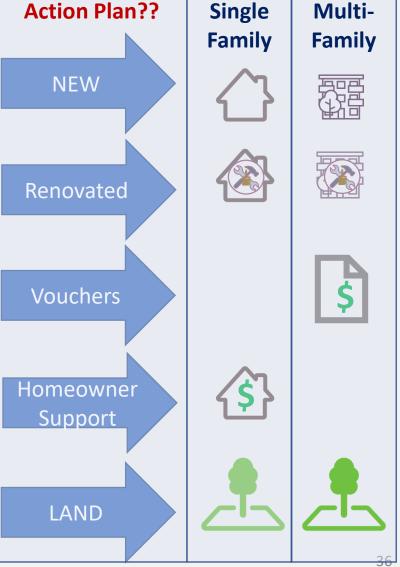
Arlington





HOW WILL THE HTF Bond Money be **SPENT**? What is the Action Plan?

Housing **Family** Charlotte NEW \$50 mm Framework Renovated Spending Driven by Framework Vouchers **HTF Bonds** Homeowner Support

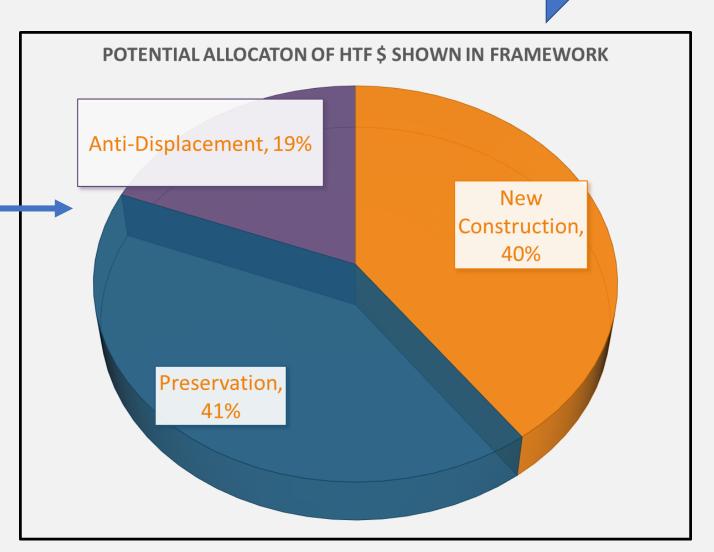


CITY Council Must

Allocate their GOALS for
the 3 Primary Categories

- 1)Anti-Displacement
- 2) New Construction
- 3)Preservation (NOAH)

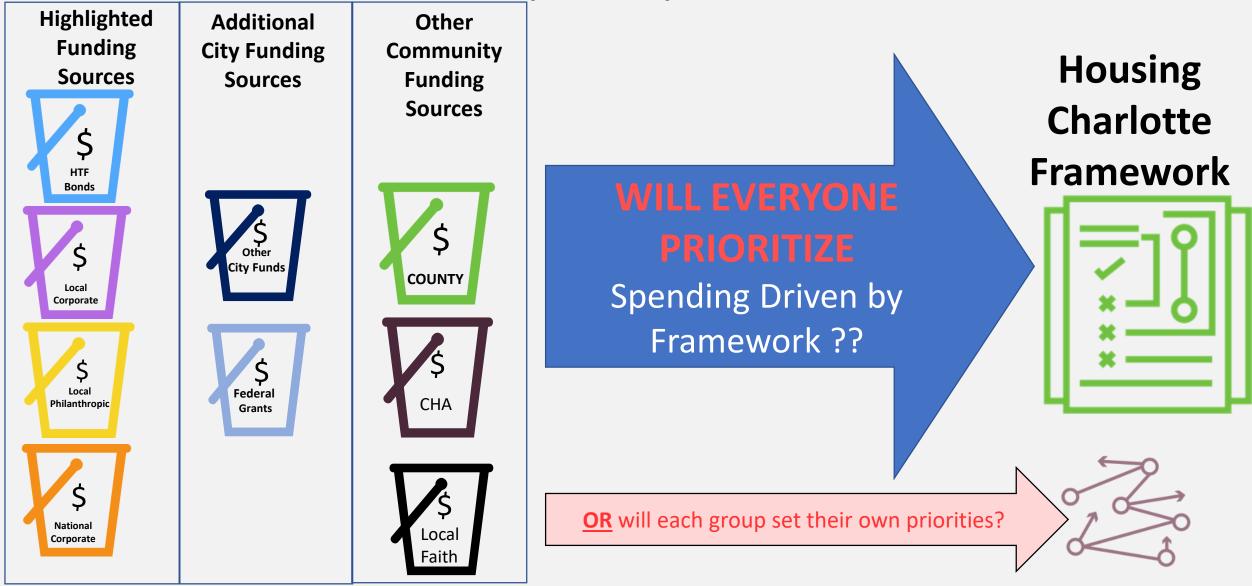
<u>Can not compare</u>
<u>Individual Deals</u>
New Construction to NOAH
Apples - Oranges



WHAT ARE THE CURRENT COMMUNITY COMMITMENTS? \$125 mm Community Affordable Housing Spending Available

HTF FFTC - Matching LISC Contribution Bonds Community \$50 mm \$25 mm \$50 mm **National HTF** Local Local Corporate **Bonds Corporate Philanthropic**

Will the *Community* Adopt the Framework?



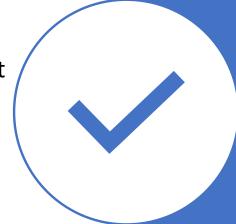
NOTE: Individual Groups would make their own funding decisions but following a Community Prioritized Plan

Honest Community Understanding of the Challenge

- The need for Affordable Housing will <u>Increase over the next few years</u>. The short term goal is not realistic to eliminate but to <u>slow down the increase</u> until we can develop a <u>longer term more comprehensive solution</u>.
 - We need to address the root causes of the growing need due to rent increasing faster than income (growing % of Service Industry Jobs paying below \$15/hr) by assisting residents in *job training and further education*.
 - We need to acknowledge the **other expenses** (e.g. Child Care) that are growing also that increase need.
- City & County are also addressing other larger underlying root causes of the shortage of Affordable Housing
 - e.g. City & County Raising Minimum Wage to \$15, County increased funding for Pre-K

What can you do?

- Express your desires directly to City Council & Mayor for
 - 1. Timetable for implementation of the Community Engagement Process for review of broad City Affordable Housing Activities
 - 2. Acknowledgement that the solution is much broader than Housing Trust Fund dollar allocation.
 - 3. Open a Community Dialogue on the variety of funding sources and programs that are helping with the Affordable Housing Crisis.
 - 4. Detail Near Term Plans on how to address the Forced Displacement (Gentrification) occurring on the historically African American Neighborhoods
 - 5. Comprehensive Metrics that enable the public to gage progress
 - Plans and Actions to partner with the County Commissioners on Affordable Housing
 - 7. Commitment for ongoing Comprehensive Community Reporting on the Affordable Housing Crisis.



Next Community Discussion – Save the Date

- March 26th 2019 7:00 8:30 pm
 - Location TBD
 - Multi-Family Housing Financing Primer
 - What do you need to know?
 - What are the challenges faced in funding Multi-Family Affordable Housing
 - Panel TBD

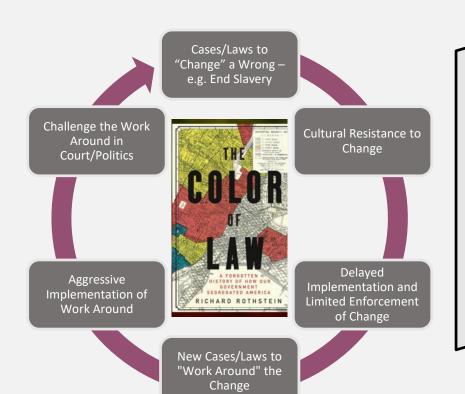
Footnotes:

- Housing Charlotte Framework
 - https://www.charlottenc.gov/HNS/Housing/Strategy/Documents/Housing%20Charlotte%20Framework.pdf
- Page 18 Examples of Community Reporting
 - Seattle Reporting
 http://www.seattle.gov/Documents/Departments/Housing/Footer%20Pages/Housing%20Levy/2017%20OH%20Annual%20Investments%20Report.pdf
 - Arlington Reporting

 https://housing.arlingtonva.us/wp-content/uploads/sites/15/2018/01/2017-Annual-Report-Final.pdf
 - Raleigh

https://www.raleighnc.gov/content/HousingNeighborhoods/Documents/ActionPlanCommunityReport.pdf

Remembering that we didn't get Segregated Neighborhoods by Accident



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